

# Executive Summary

## Helping Your Business Grow

NovaSource helps retailers expand. We're a preferred real estate developer for a variety of retail chains, restaurants and automotive service companies. We help them cost-effectively add new stores in their markets. We also assist franchisees with area development agreements and can simultaneously develop multiple new locations in multiple markets.

## Our Expertise

- Valuing real estate opportunities
- Negotiating real estate transactions
- Structuring agreements and legal documents
- Real estate due diligence
- Overseeing project design
- Project cost optimization
- Securing entitlements, permits, and approvals
- Managing construction
- Acquisitions
- Sale-leasebacks

## Creating Value

NovaSource moves quickly and professionally to manufacture new sites and turn-key locations. NovaSource works closely with top-notch local and national retail brokerages to identify and create quality retail development opportunities.

Because we're working on multiple projects in a variety of markets, we generate buying power and other economies of scale that allow us to pass along cost savings to our tenants and clients.

## Variety of Retail Segments Served

- Apparel and Accessories
- Restaurants and Food related
- Vehicle-related
- Child care and early childhood education
- Consumer services
- Banking
- Beauty Services and Supplies and Health-related



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## Market Coverage

NovaSource is currently helping retail chains expand throughout the western United States, focusing on several core metropolitan areas:

- **Phoenix-Mesa, Arizona**
  - Also Tucson and Flagstaff
- **Sacramento, California**
  - Also Chico, Modesto, and Fresno
- **Denver and Colorado Springs, Colorado**
- **Boise and Pocatello, Idaho**
- **Las Vegas, Nevada**
  - Also Reno
- **Albuquerque and Santa Fe, New Mexico**
- **Portland-Salem, Oregon**
- **Dallas-Fort Worth, Austin-San Marcos, and San Antonio, Texas**
  - Also Houston
- **Salt Lake City-Ogden and Provo-Orem, Utah**
  - Also Logan and St. George
- **Seattle-Tacoma-Bremerton, Washington**
  - Also Spokane and Tri-Cities

We've also completed hundreds of projects in various markets across the U.S. and can assist as needed.

